

Montana Nursery & Landscape Association presents...

Montana GREEN EXPO

January 4-6, 2022
Billings Hotel & Convention Center
Billings, Montana

featuring —

- Trade Show** — Over 70 Exhibitors representing the breadth of the horticultural industry and its supplier partners
- Convention** — More than 19 hours of educational seminars, discussion panels, full-day workshops, and keynote addresses
- Special Events** — Annual Membership Meeting, Annual Awards Banquet, Breakfast of Champions, Scholarship Fundraiser Silent Auction, and Certified Plant Professional Exam

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MNLA Contact Information

Montana Nursery & Landscape Association

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Billings MT 59104

local: 406.755.3079
fax: 406.633.2032

Visit our website at
www.plantingmontana.com

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History & Mission

OUR MISSION

The Montana Nursery & Landscape Association (MNLA) is a leader in the outdoor living industry. MNLA helps members succeed and adapt through advocacy, community interaction, events, education, and professional development.

HISTORY OF THE MONTANA NURSERY & LANDSCAPE ASSOCIATION

The Montana Nursery and Landscape Association (MNLA) was formed in 1954 by a group of professionals who shared similar concerns and interests in the emerging industry of horticulture. In the years that followed, the industry in Montana grew, and so did MNLA. We now represent nursery stock growers, retailers, landscape contractors, garden center owners, irrigation contractors, landscape architects, allied industries and associated industry individuals within – and outside – the state of Montana.

There are a growing number of benefits of belonging to MNLA, including high-quality continuing education through seminars, publications, and certification; legislative and regulatory representation; referrals; and numerous networking opportunities.

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WHAT IS THE MONTANA GREEN EXPO?

The Montana Nursery & Landscape Association holds the Montana Green Expo each year, in early January. The Expo includes two components: a Trade Show and a Convention. This year, the Expo is being held at the Billings Hotel & Convention Center, Billings, Montana. The convention meeting facility and our sleeping rooms are all booked at this location.

THE TRADE SHOW includes 70+ exhibitors and is open only to individuals who work in – or provide materials and services to – the horticulture industry. It is an excellent opportunity to see what is going on throughout the industry. Exhibitors include nurseries, growers, equipment & materials suppliers, landscape professionals, irrigation specialists, turf managers, pottery suppliers, educational institutions, state agencies, and many others. MNLA members receive a substantial discount on booth space in the exhibit.

TRADE SHOW REGISTRATION: Entry to the Trade Show is free if you are registered for the convention. All others may enter the Trade Show with a pass. Passes are available at the door for \$10. The Trade Show is not open to the general public.

THE CONVENTION includes hours of educational seminars, discussion panels, and certification classes for which registration fees are required. Nationally recognized experts are invited to address a wide range of topics covering both horticulture and business management interests. Exciting keynote addresses are included in the cost of admission. MNLA members receive a substantial discount on registration fees for all conventions and seminars. Some seminars may be applicable for ISA and MDA credits.

CONVENTION REGISTRATION: Please use the form provided in this brochure (or download one from our website) for your convention registration. Feel free to make additional copies of the form as needed. Passes for individual seminars are not available. Badges will not be mailed in advance, but will be available at the registration desk on site during regularly scheduled registration hours.

For those of you who have attended the show over the years, you know that one of the best parts of the Expo is not on the schedule. It's getting together with old and new colleagues, sharing successes and failures, and talking about the challenges of the future. In addition to the many unplanned opportunities for networking, events like the "Breakfast of Champions" and the "Awards Banquet" provide excellent venues for getting to know your peers and their businesses. Most of the best networking happens in between seminars, during breaks, in the aisles of the trade show, or during social functions at the end of the day. Banquet and Breakfast of Champion tickets are now included in the full registration package. No separate special event tickets are needed.

GREEN INDUSTRY STUDENTS:

Students enrolled in a college or university program in horticulture, landscape design, or landscape architecture are eligible for discounted registration rates. Eligible students must submit a completed registration form, along with verification of academic enrollment and the applicable registration fee(s).

MEALS: All meals are included in the full registration package for the Expo. One day registration includes the meals for the day of attendance.

CERTIFIED PLANT PROFESSIONAL (CPP) EXAM:

The CPP Exam is scheduled for Thursday morning. In order to take the CPP exam offered at this conference, you must apply no later than December 15, and pay all applicable fees. Exam applications are available from the website www.plantingmontana.com/certification or by calling the office at 406.755.3079.

LIMITED SEATING FOR SEMINARS & MEALS:

Ensure that a space is reserved for you at seminars and meal functions. For comfortable seating, arrive early/register early. We will do our best to accommodate everyone in large seminars but space may be limited.

SPECIAL ACCOMMODATIONS: If you require any special accommodations, such as dietary requirements or physical assistance, please let us know in advance by including this information with your registration form.

DISCOUNTS: We offer price breaks for organizations registering several attendees. These discounts are applicable for MEMBER firms only. For 5-9 attendees from the same organization, please deduct 5% from your total registration. For 10 or more attendees from the same organization, please deduct 10% from your total registration.

REFUND POLICY: If you need to cancel your registration for the Montana Green Expo, you must contact the MNLA office before December 24 to receive a full refund. Individuals canceling after December 24 and before January 1 will receive a 75% refund of all registration fees. Refunds will not be made for cancellations received after January 1.

HOTEL ACCOMMODATIONS:

The Montana Green Expo will take place at the Billings Hotel and Convention Center at 1223 Muldowney Lane in Billings, Montana. Exhibitors and participants are responsible for making their own hotel reservations. You may contact the Billings Hotel and Convention Center at (406) 248-7151 or on the web at www.billingshotelmt.com. Please be sure to let the hotel know that you are attending the Montana Green Expo in order to receive our negotiated rate. Complimentary shuttle service to and from the Billings airport is available upon request.

BECOME A MEMBER TODAY:

If you are not already a member of the Montana Nursery & Landscape Association, please consider joining. Membership brings you some terrific benefits and gets you into the Montana Green Expo at discounted rates. Membership applications are available upon request from the MNLA office at 406.755.3079 or may be downloaded from the MNLA website: www.plantingmontana.com.

CONTINUING EDUCATION CREDITS

- Arborists
- Pesticide Applicators

MNLA will apply for ISA credits for certified arborists and pesticide credits for pesticide applicators where appropriate. Details on applicable credits will be available from the MNLA website ("Events" page) in December, or by contacting MNLA directly.

SCHEDULE CHANGES:

While we will try to keep the schedule that is published in this brochure and posted on our website, schedules may change in order to accommodate the special needs of the presenters or the hotel. MNLA retains the right to substitute speakers or modify the convention schedule as the need arises. The final schedule will be printed in Programs that will be available at the registration desk. Changes may also be announced outside seminar rooms or posted on the announcement board at the registration desk.

PAYMENT: MNLA accepts checks, Visa, MasterCard, and American Express. Payment is expected at the time of registration.

MORE QUESTIONS?

Call the Montana Nursery & Landscape Association at 406.755.3079. Fax: 406.633.2032. Website: www.plantingmontana.com



Trade Show Exhibitors

as of November 15, 2021

2M Company	Hunter Industries	Rocky Mountain Compost
AMTOPP	Idaho Alpines	Sandpoint Ranch Tree Farm
Apple Creek Propagators	MUCFA/DNRC	Sester Farms
Baxter Nursery	ISA/MUCFA	Skagit Gardens
Bear Paw Plants	Meadow Green Sales	Soil Diva
Billings Construction Supply	Midland Implement	Tractor & Equipment
Black Rock Trees	Montana State University Extension - Schutter	Vaughan's Horticulture
Circle D Farms	Diagnostic Lab	Vermeer Rocky Mountain
Clayton Tree Farm, LLC	Mountain West Products	Visser Greenhouse
Ditch Witch West	Nature's Enhancement, Inc./Quartize	Wilbur-Ellis Company
Four Seasons Nursery	Peaco Peat Moss and Soils	Willow Creek Wholesale Nursery
Glacier Nursery	ProPEAT Fertilizer	
Griffin Greenhouse	Rain Bird	
Hash Tree Company	RDO Equipment	

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REGISTRATION HOURS

Wednesday, January 5th - 7:00 AM - 10:30 AM
Thursday, January 6th - 7:00 AM - 10:00 AM

EXPO TRADE SHOW HOURS

Wednesday, January 5th - 4:00 PM - 6:30 PM
Thursday, January 6th - 9:00 AM - 12:00 PM

2022 Montana Green Expo Schedule

Tues. Jan 4	9:00-4:30	Irrigation College Room: Madison Sponsored by: Rain Bird & Hunter Industries			
	9:00-4:30	Plant Health Care Clinic Room: Gallatin Sponsored by: Wilbur-Ellis			
	8:00-5:00	Segmental Retaining Walls Workshop Room: Jefferson Sponsored by: Belgard/Old Castle			
	3:30-7:30	EXHIBITOR MOVE IN	5:00-7:00 PM	Welcome Reception Sponsored by: 2M Company	
Wed. Jan 5	7:00-12:00	EXHIBITOR MOVE IN	7:00-8:45 AM	Continental Breakfast & Welcome Program Sponsored by: 2M Company	
		BUSINESS Room: Little Missouri	GROWERS & PLANTS Room: Gallatin	LANDSCAPING Room:Jefferson	FUNDAMENTALS Room: Madison
	9:00-10:00	Scott Kirsch Web-based E-Commerce for Your Nursery	Dr. Edward Gilman Recent Advances in Nursery Production: Improving Roots and Tops	Don Armstrong Innovations in Segmental Retaining Walls	Julie Grebe Soil Health & Soil Amendments
	10:20-12:00	KEYNOTE PRESENTATION - PATRICK CHADWICK Room: Yellowstone Sponsored by: Proven Winners Color Choice			
	12:15-1:15	LUNCH			
	1:30-2:30	Patrick Chadwick Inspirational	Dr. Edward Gilman Simplifying Young Tree Pruning: Learn It, Teach It, Sell It	Dr. Linda Chalker-Scott Landscape Zombies! Tree and Shrub Myths That Will Not Die, Part 1: Products	Joel Fields Fertilizer Fundamentals
	2:40-3:40	Tracy Dougher MSU Horticulture Program Updates	Dr. Edward Gilman Communicating What You Already Know: Upping Your Game	Dr. Linda Chalker-Scott Landscape Zombies! Tree and Shrub Myths That Will Not Die, Part 2: Practices	Don Armstrong Introduction to Permeable Interlocking Concrete Pavement Systems
	4:00-6:30	Trade Show Open			
	5:00-6:30	COCKTAIL RECEPTION WITH THE EXHIBITORS Sponsored by: Tractor & Equipment Co.			
	6:30-9:30	AWARDS BANQUET AND SILENT AUCTION Sponsored by: Belgard, Vermeer Rocky Mountain			
Thur. Jan 6	8:00-9:00	BREAKFAST OF CHAMPIONS			
	9:00-12:00	CPP Exam	Trade Show Open		
	12:15-1:15	ANNUAL MEETING LUNCHEON			
	1:30-3:00	Patrick Chadwick Room: Yellowstone			
	2:30-3:30	Steve Lehenbauer Vehicle Tracking with Verizon Connect: Reveal	James Prchal Plants You Should be Using	MT Dept. of Agriculture Nursery and Quarantine Program Update	Shawn Knudson Low Voltage Lighting Basics
Jan 7-8	8:00-5:00	ICPI PAVER INSTALLATION COURSE			



Irrigation Workshop

Billings Hotel and Convention Center
Billings, MT • January 4, 2022

Come Learn from the Irrigation Industry Leaders...

Workshop Schedule:

8:30—9:00	Breakfast
9:00—10:00	Basic Hydraulics and Design Principles Presenter: Paul Reed, Rain Bird
10:00—11:00	Two-wire and Electrical Troubleshooting Presenter: Paul Reed, Rain Bird
11:00—12:00	How-to Spec the Right Pump for Your Project Presenter: Paul Reed, Rain Bird
12:00—12:30	Lunch
12:30—4:30	Irrigation 101 Presenter: Alan Walkenhorst, Hunter Industries

Register Today! *(Must be received by December 15, 2021.)*

- ☐ MNLA Member Rate* NO CHARGE, with full MT Green Expo Registration
- ☐ Non-Member Choose Class Option Below:
- ☐ \$50 includes admission to Expo Trade Show Only
- ☐ \$300 includes Full Expo Registration to all seminars and Trade Show

To register multiple people from one company, please add their names to the back of this form.

*All employees and/or coworkers of an MNLA Member are eligible to register at the Member Rate.

Company Name: _____

Attendee Name: _____

Address: _____ City: _____ State: _____ Zip: _____

Email: _____ Phone: _____

Credit Card# _____ Exp Date: _____ CVV: _____

Send Registration and Payment to:

Montana Nursery & Landscape Association
PO Box 20353 • Billings, MT 59104-0353 • Phone: 406-755-3079 • Fax: 406-633-2032
Email: ED@plantingmontana.com





Plant Health Care Clinic

Billings Hotel and Convention Center

Billings, MT • January 4, 2022

Come Learn from Industry Experts...

Workshop Schedule:

- 9:00 am **PreEmergent Herbicides for Ornamental and Bare Ground Use Sites** • Presenter: Joel Fields, Wilbur-Ellis Company
- 9:45 am **Organic and Biopesticide Options for Ornamental Growers**
Presenter: Lydia Fields, Wilbur-Ellis Company
- 10:00 am **Soilless Media Mixes with Insect and Disease Prevention Additives**
Presenter: Lance Lawson, Premier Tech Horticulture
- 10:15 am **Break**
- 10:30 am **Turf Herbicides for Lawncare Applicators**
Presenter: Tim Magney, Wilbur-Ellis Company
- 11:15 am **Adjuvants 101: How to Maximize Pesticide Performance with Adjuvants**
Presenter: Joel Fields, Wilbur-Ellis Company
- 12:00—1:00 pm **Lunch**
- 1:00 pm **Insect and Disease Control Options for Landscape Trees and Shrubs**
Presenter: Tim Magney, Wilbur-Ellis Company
- 1:45 pm **Retail Soilless Mixes from Promix Horticulture**
Presenter: Erin Rivers, Premier Tech Horticulture
- 2:30 pm **Break**
- 2:45 pm **An Introduction to Using Beneficial Insects**
Presenter: Lydia Fields, Wilbur-Ellis Company
- 3:30 pm **Specialty Pesticides for Retail Nursery and Farm Store Sales**
Presenter: Joel Fields, Wilbur-Ellis Company
- 4:30 pm **Adjourn**

Register Today! *(Must be received by December 15, 2021.)*

☐ **MNLA Member Rate*** \$25 with full MT Green Expo registration, \$50 without full Expo registration

☐ **Non-Member** Choose Class Option Below:

☐ \$100 includes Expo Trade Show Only

☐ \$350 includes Full Expo Registration to all seminars and Trade Show

Enter registrant name(s) and payment information on reverse side. *All employees and/or coworkers of an MNLA Member are eligible to register at the Member Rate.

Detailed EXPO Schedule

Tuesday January 4th

3:30 PM – 7:30 PM

Exhibitor Setup

9:00 AM – 4:30 PM

Irrigation Workshop

Workshop Description: Join us January 4, the day before Expo begins for an Irrigation Workshop sponsored by Hunter/FX and Rain Bird. This full-day workshop will cover basic hydraulics and design principles, two-wire electrical troubleshooting, how to spec the right pump for your project, plus more helpful irrigation-based topics. As a MNLA member benefit, the full day workshop is free of charge to all MNLA members. Non-members are invited and welcome. Non-member registration fees are noted on the registration form. A registration form has been included in this brochure.



Instructor Biography: Paul Reed, Rain Bird Corporation

Paul Reed is the Distribution Manager for Rain Bird in the Rockies region, and has spent his entire career in the landscape industry. After managing golf courses and municipal parks, Paul now supports Rain Bird's customers by offering in-field troubleshooting, training, and product-specific information. He considers it a privilege to work in an industry that values the outdoors, and our most precious resource – water.



Instructor Biography: Alan Walkenhorst, Hunter Industries

Alan Walkenhorst has been in the Irrigation Industry since 1978 working as a 12 year old for a local contractor. He then started his own business in 1986 as a landscape contractor. In 1992 he started working for a local distributor in Utah for six years. During that time he was in charge of commercial irrigation design and take offs. In 1998 he was hired on as a District Sales Manager for Hunter Industries. He has covered many states including Utah, Idaho, Montana and Alaska. Alan currently lives in Utah with his wife Gena and two amazing Chocolate Labs, River & Griz. He enjoys fly fishing, snowmobiling, hunting and spending time outdoors.

9:00 AM – 4:30 PM

Plant Health Care Clinic Workshop

Workshop Description: Join us January 4, the day before Expo begins for a Plant Health Care Clinic sponsored by Wilbur-Ellis. This full-day workshop is packed full of CEU credits. You won't want to miss this opportunity to hear from industry experts from Wilbur-Ellis Company with special guests from Premier Tech Horticulture. Topics will include specialty pesticides for retail nursery and farm store sales, pre-emergent herbicides, soilless media mixes, organic and biopesticide options, adjuvants 101, plus many more relevant

industry topics. As a MNLA member benefit, the full day workshop is offered at a discounted rate to all MNLA members. Non-members are invited and welcome. Non-member registration fees are noted on the registration form. A registration form has been included in this brochure.

8:00 AM – 5:00 PM

NCMA Segmental Retaining Walls Certification Course

Don Armstrong, PE, National Engineer, Oldcastle Architectural Products Group

Workshop Description: Join us January 4, the day before Expo begins for a Segmental Retaining Walls Certification Course offered through the National Concrete Masonry Association (NCMA). The course is hosted by Belgard in conjunction with the MT Green Expo. This full-day certification class will cover the history and advantages of Segmental Retaining Walls (SRW), the role of SRW units and soil reinforcement, minimum industry standards, and basic soil identification and selection. A student manual will be provided, as well as a Level 1 SRW Certification Exam. As a member benefit, all MNLA members receive a 10% discount on the registration fees. Register online: https://members.ncma.org/IMIS/NCMA/Autologin.aspx?ENID=%IMIS|UD|UDT_Demo.ENID%&CODE=SRW010622&SecurityKey=NYDvuSZLbfXripWVmt&SourceCode=HL Non-members are invited and welcome. Non-member registration fees are noted during online registration.



Instructor Biography: Don is a National Engineer for Oldcastle Architectural Products Group and provides technical support for the design and construction of segmental retaining walls and unit concrete pavement systems. He regularly presents to the engineering community the design philosophy, methodologies, and best practices that

are the current standard of practice in the design of segmental retaining walls and interlocking pavement systems. In addition, he leads the forensic team for both Anchor Wall Systems and Oldcastle in investigating issues related to the performance of retaining walls.

He is a graduate of Montana State University and is a Professional Engineer licensed in multiple States. His emphasis is in geotechnical engineering and the design and construction of mechanically stabilized earth structures. He has over 30 years of experience in the field. His position before joining Oldcastle was as Chief Engineer for Anchor Wall Systems, Inc., one of the pioneering companies in the development of the segmental retaining wall industry. He serves on the National Concrete Masonry Association (NCMA) Technical Committee and was heavily involved in the development of the NCMA Design Manuals and Best Practices documents. He also has served on the Interlocking Concrete Pavement Institute Technical Committee in addition to being a voting member of both the ASTM D35 Geosynthetics committee and the ASTM C27 Precast Concrete Products committee.

Tuesday January 4th

Detailed EXPO Schedule

5:00 PM - 7:00 PM Expo Welcome Reception

Sponsored by: 2M Co

Wednesday January 5th

7 AM - Noon Exhibitor Setup

7 AM - 8:45 AM Continental Breakfast and Welcome Program

Sponsored by: Tractor & Equipment Co.

9:00 AM - 10:00 AM Web-Based E-Commerce for Your Nursery

Scott Kirsch - Krings Greenhouse and Nursery
Room: Little Missouri

Presentation: E-Commerce is everywhere. If you don't already have it in place at your shop, then you have probably used it. Perhaps you think your business is too small to justify the cost and setup of an eCommerce site. You will learn that a web-based eCommerce solution can be so much more than just a way for your customers to access your inventory and fill up a shopping cart. Even the most modest eCommerce solutions out there can give your customers the ability to buy as well as plan for next season, and allow you to manage your nursery operation until next season arrives and beyond. This presentation will help you see eCommerce from a different light, one that will help you to manage everything from customers to inventory, and from seeds to finished plants. And since it's web-based, you can do it from anywhere!

We'll very briefly talk about what you need to get an eCommerce solution up and running, and the components involved. From there we'll quickly get into functionality and tips and practices. In one hour you'll be ready to rush home and set things up so that you can manage from the beach!



Instructor Biography: Scott Kirsch and his wife Beth are beginning their 16th season owning and operating Krings Greenhouse & Nursery in Lewistown, MT. They are the third generation in the family to work at the nursery. Additionally, Scott spends the mornings as the Technical Support Director for Sports, Inc., a nationwide sporting goods buying group also based in Lewistown. A Butte, MT native, Scott earned a degree in Geological Engineering from Montana Tech in 1996 and began a career offshore on a marine seismic exploration vessel mapping rock layers off the coasts of North and South America. It was offshore that the opportunity to become trained in database administration and system administration presented itself. Along with formal Linux training, Scott is a certified Oracle Database Administrator.

When family matters made the pirate life difficult, Scott packed up his family and moved to Houston, TX to take an office job, and for 5 years Scott travelled the world in a training capacity, teaching the administration of systems, software and data to the oil industry. Then one fine day in February of 2005, Beth's sister and her husband (a Cashman graduate), who were the odds-on favorites to take over the family nursery business called to say they were not going to. One month later Scott and Beth moved back to Lewistown to start their new life as greenhouse/nursery owners. Scott quickly learned that the plant in the pot he was loading onto the U-haul was a geranium. In his spare time, you can find Scott at a grass backcountry airstrip near you, or on the Zamboni over at the ice rink.

Dr. Edward Gilman, Principle, Wood Architecture Inc.



Instructor Biography: Dr. Gilman was on the faculty since 1986 as professor at University of Florida. He received honorary membership in ASLA in 2016. Ed wrote "Illustrated guide to pruning" in its third edition. He received Authors Citation Award in 1999, Educators Award in 2003, research award in 2007, and the Award of Merit (ISAs highest award) in 2016 from the International Society of Arboriculture. He has published more than 120 scientific peer reviewed journal articles on roots, planting, and pruning trees in 35 years in academia and industry. Ed has conducted more than 800 presentations to professional groups throughout his career world-wide. He now conducts training, writes specifications, and consults for companies on arboriculture related issues.

Presentations: We are excited to announce that Dr. Gilman will be joining us for three seminar presentations at the MT Green Expo.

9:00 AM - 10:00 am Recent Advances in Nursery Production: Improving Roots and Tops

Dr. Edward Gilman, Professor Emeritus, University of Florida
Room: Gallatin

We'll show brand new methods that nearly eliminate root defects in containers, and field production strategies that ensure good roots. Trees grow faster! Create a root flare at the surface instead of 8 inches below the surface. Generate caliper quicker on a central leader. Practical strategies are emphasized based on experience and research across North America.

Detailed EXPO Schedule

1:30 PM – 2:30 PM

Simplifying young tree pruning: learn it, teach it, sell it.

Dr. Edward Gilman, Professor Emeritus, University of Florida
Room: Gallatin

Pruning plays a major role in a tree's longevity. Pruning the correct live branches can have a dramatic impact on how trees respond to gravity, wind, and storms. Structural pruning, designed to reduce growth rate and weight on co-dominant limbs, is the most effective method of minimizing damage from increasingly harsh weather conditions. It should start when trees are planted! We'll show you why and how to make your case to the customer.

2:40 PM – 3:40 PM

Communicating what you already know: Upping your game

Dr. Edward Gilman, Professor Emeritus, University of Florida
Room: Gallatin

Improve your communication skills by incorporating the latest work practices, tools and terminology into work orders, company apps, customer handouts and more. Ever say to yourself "I think I know how to grow, prune or plant a tree, but I am not exactly sure how to get it on paper so I can explain it to show the crew and customers". Here is your opportunity as a grower, specifier, working arborist or supervisor to actively learn to be an informed prescription writer using your 2017 ANSI A300 Standards and the recently revised ISA BMP.

Don Armstrong, PE

National Engineer, Oldcastle Architectural Products Group



Instructor Biography: Don is a National Engineer for Oldcastle Architectural Products Group and provides technical support for the design and construction of segmental retaining walls and unit concrete pavement systems. He regularly presents to the engineering community the design philosophy, methodologies, and best practices that are the current standard of

practice in the design of segmental retaining walls and interlocking pavement systems. In addition, he leads the forensic team for both Anchor Wall Systems and Oldcastle in investigating issues related to the performance of retaining walls.

He is a graduate of Montana State University and is a Professional Engineer licensed in multiple States. His emphasis is in geotechnical engineering and the design and construction of mechanically stabilized earth structures. He has over 30 years of experience in the field. His position before joining Oldcastle was as Chief Engineer for Anchor Wall Systems, Inc., one of the pioneering companies in the development

of the segmental retaining wall industry. He serves on the National Concrete Masonry Association (NCMA) Technical Committee and was heavily involved in the development of the NCMA Design Manuals and Best Practices documents. He also has served on the Interlocking Concrete Pavement Institute Technical Committee in addition to being a voting member of both the ASTM D35 Geosynthetics committee and the ASTM C27 Precast Concrete Products committee.

Presentations: In addition to teaching the NCMA Segmental Retaining Walls Certification Course during the Tuesday workshops, Don Armstrong will also join us for two seminars on Wednesday.

9:00 AM – 10:00 AM

Innovations in Segmental Retaining Walls

Don Armstrong, PE, Oldcastle Architectural Products Group
Room: Jefferson

This program will address the latest innovative solutions for using Segmental Retaining Walls (SRWs) to address challenging site access conditions. The presentation reviews the characteristics of gravity wall and reinforced wall systems and introduces a solution for utilizing SRWs in conditions where room for reinforcement is not available. An overview of installation details, the proper construction sequence, and specifications will also be covered.

2:40 PM – 3:40 PM

Introduction to Permeable Interlocking Concrete Pavement Systems, Construction and Design

Don Armstrong, PE, Oldcastle Architectural Products Group
Room Jefferson

This presentation provides an introduction to permeable interlocking concrete pavement (PICP) systems. An overview of the problem with impervious surfaces will be discussed along with the advantages of Low Impact Development, specifically, stormwater infiltration practices through pavement surfaces. The presentation addresses designing for hydrological and structural requirements, and reviews required details. The design approach discussed is based on the Interlocking Concrete Pavement Institute's PICP design manual. Specifications and maintenance requirements are reviewed along with information on winter performance. Several project case studies illustrate the construction process.

9:00 AM - 10:00 AM

Soil Health & Soil Amendments

Julie Grebe, Soil Diva
Room: Madison

Presentation: Healthy soil is the foundation for successful plant growth, yet is the most often overlooked component. Julie will help unlock some of the soil mysteries by discussing:

- Reading and interpreting soil sample base saturation numbers to determine potential soil amendment needs.
- Calculating soil amendment materials

Wednesday January 5th

Detailed EXPO Schedule

Wednesday January 5th

- How and when to use biological soil and plant stimulant tools to increase plant health, reduce winter injury, reduce transplant stress, and make more efficient use of soil bank account and fertilizer resources.



Instructor Biography: Growing up on an Eastern Montana farm, Julie has always possessed a desire to be an integral part of the perpetual change and improvement of the Agricultural Industry. Upon graduating from Montana State University, she put that passion to work 28 years ago when she joined forces with AgPro Systems, Inc. (Soil Diva brand, 2017), to represent and market products that would improve plant and soil biology. Her focus is to make an economic difference to farmers, landscapers and greenhouse/nursery operators across the country by providing easy-to-use biological stimulant tools and soil amendment knowledge.

10:20 AM - 12 PM

Keynote Presentation - Design and Installation of Encore Boston Harbor Resort

Patrick Chadwick, Director of Horticulture and Floral, Encore Boston Harbor
Room: Yellowstone

Presentations: Patrick Chadwick grew up in Montana, but his dreams had him leave and head to New England; Boston, Massachusetts to be exact. Home of Encore Boston Harbor. From winning big cash prizes to opening sections of Everett's Shoreline to the public for the first time in 100 years, the resort was built to inspire all. Before all the glitz and promise of big retirement cash prizes sat a superfund sit that no one could win with. The development team had to remediate the entire site prior to any construction. After this monumental undertaking came the installation of eight different landscape areas within the main site. The largest of these sites is the Harbor Walk with 6.5 acres of inspiring landscape overlooking the Boston Harbor. Patrick's presentation will detail the incredible transformation from an unusable site to the luxury resort grounds Encore Boston Harbor is today.



Instructor Biography: Patrick is the Director of Horticulture and Floral at Encore Boston Harbor. As chief shrub whisperer at Encore, Patrick's charge includes 900 trees, 100,000 shrubs, and 55,000 flowers - and that's just outside. What's truly fascinating is listening to Patrick explain how the six-and-a-half acre park was transformed from a polluted

former Monsanto chemical factory to a high-end casino resort. With Patrick's wealth of experience and rich horticulture background, this keynote is one you won't want to miss.

1:30 PM – 2:30 PM

Design Inspiration for Encore Boston Harbor

Patrick Chadwick, Encore Boston Harbor

Presentation: Patrick takes an in-depth look into the design principles used when creating all the landscape areas within the resort. With eight different sites on the property, ranging from roof top garden to front entrance design to public boardwalks, each area has a specific look and feel. Function had to bridge use by the general public and private guests. Patrick oversees the seasonal rotation of over 50k flowers that can survive the brutal New England seasons, including an ocean salty breeze. Patrick will discuss their design and thought process on resorts like the Mirage, Bellagio, and Treasure Island. He will be addressing the famous question of where and how they come up with their ideas that lead to the incredible landscapes

12:15 AM - 1:15 PM

Lunch

2:40 PM - 3:40 PM

MSU Horticultural Program Updates

Dr. Tracy Dougher, Associate Dean for Academic Programs
College of Agriculture, Montana State University
Room: Little Missouri

Presentation: Dr. Dougher will be providing an update on the Horticulture Program at MSU-Bozeman, the trends they are seeing in enrollment, focus of studies, and forecast for the labor market amongst graduating horticulture professionals in our state.



Instructor Biography: Dr. Tracy Dougher is the Associate Dean for Academic Programs in the College of Agriculture at Montana State University. In her 20 years as an MSU horticulture professor, she has taught and developed Miracle Growing, Plant Propagation, Herbaceous Identification, Woody Ornamental Identification, Horticulture Science & Technology, Turfgrass Management, Landscape Management, and Tough Plants in Tough Places. Her classroom evolved to incorporate many active learning strategies, morphing into flipped, blended, and online-only courses. Her plant research broadly encompassed commercializing production of Montana native plants. More recently, her focus has shifted to Growing and Sustaining Pathways in Agriculture for Tribal Students. She enjoys spending time with her spouse and two children, backcountry camping, gardening, beekeeping, baking, running, snowboarding, and playing the banjo and autoharp.

Detailed EXPO Schedule

Dr. Linda Chalker-Scott

Professor and Extension Urban Horticulturist,
Washington State University

Dr. Chalker-Scott will be joining us for two fascinating seminars on Plant Myths.



Biography: Dr. Linda Chalker-Scott has a Ph.D. in Horticulture from Oregon State University and is an ISA certified arborist and an ASCA consulting arborist. She is WSU's Extension Urban Horticulturist and a Professor in the Department of Horticulture, and holds two affiliate associate professor positions at University of Washington. She conducts research in applied plant and soil sciences, publishing the results in scientific articles and university Extension fact sheets. In 2020, she was named the new editor for the Western Arborist magazine.

Linda also is the award-winning author of five books: the horticultural myth-busting *The Informed Gardener* (2008) and *The Informed Gardener Blooms Again* (2010) from the University of Washington Press and *Sustainable Landscapes and Gardens: Good Science – Practical Application* (2009) from GFG Publishing, Inc., and *How Plants Work: The Science Behind the Amazing Things Plants Do* from Timber Press (2015). Her latest book is an update of Art Kruckeberg's *Gardening with Native Plants of the Pacific Northwest* from UW Press (2019), which has won several national awards since its publication. In 2018 Linda was featured in a video series – *The Science of Gardening* – produced by The Great Courses. She also is one of the Garden Professors – a group of academic colleagues who educate and entertain through their blog and Facebook pages. Linda's educational contributions to science-based information have been recognized by such groups as Garden Communicators International, the National Association of County Agricultural Agents, and the International Association for Arboriculture.

1:30PM - 2:30 PM

Landscape Zombies! Tree and Shrub Myths That Will Not Die, Part 1: Products

Linda Chalker-Scott, Professor and Extension Urban Horticulturist,
Washington State University

This presentation will focus on product myths that have been around in the horticulture industry for year and years...and just won't go away. We'll cover how to access products by reviewing sources of information and supporting science and dive into popular misapplied science ideas. We'll cover topics like kelp, Epsom salts, gypsum, and corn gluten meal, and discuss the myths related to each.

2:40 PM – 3:40 PM

Landscape Zombies! Tree and Shrub Myths That Will Not Die, Part 2: Practices and Phenomena

Linda Chalker-Scott, Professor and Extension Urban Horticulturist,
Washington State University

Building on Plant Myths, Part 1, this presentation will take a deep dive into good and not-so-good science, go over assessing practices, and cover natural phenomena and correlation for topics like biodynamics, companion planting, fertilizer injections, hot weather watering, lasagna mulching, native plant superiority, and retrenchment pruning.

1:30 PM – 2:30 PM

Fertilizer Basics

Joel Fields
Technical Sales Representative, Wilbur-Ellis

Presentation: Are you new to the fertilizer world? Don't know where to start? So many times fertilizer presentations get into the nitty-gritty details and miss the basics. In this seminar, Joel Fields will be taking us back to the basics, laying a strong foundation of understanding for all who are new to fertilizer application principles, or to those who could use a refresher in the fundamentals of successful fertilization practices.



Instructor Biography: Joel Fields is a Technical Sales Representative for Wilbur-Ellis Company. He graduated from Washington State University with a degree in horticulture, and has since worked as an agronomist and Certified Crop Advisor. He currently sells forestry, vegetation management and nursery/greenhouse products and services in the Inland Empire areas of Washington, Idaho and Montana. Joel is married with two children and lives in Spokane, Washington.

4:00 PM – 6:30 PM

TRADE SHOW OPEN

5:00 PM – 6:30 PM

COCKTAIL RECEPTION WITH EXHIBITORS

6:30 PM – 9:30 PM

AWARDS BANQUET and SILENT AUCTION

Sponsored by Belgard and Vermeer Rocky Mountain

Thursday January 6th

Detailed EXPO Schedule

Thursday January 6th

8:00 AM – 9:00 AM

Breakfast of Champions

9:00 AM – Noon

Certified Plant Professional Exam

The Certified Plant Professional (CPP) Exam will be held at the Billings Hotel and Convention Center during the MT Green Expo. Both the Written & Plant ID portions of the Exam will be offered and administered by MNLA's Education Committee. Exam participants may elect to take the full exam (both Written and Plant ID), or one portion only. Registration information is included in the brochure.

9:00 AM – Noon

TRADE SHOW OPEN

2:15 pm – 1:15 PM

ANNUAL MEETING LUNCHEON

Join us for lunch and to find out about the future plans and activities of the Montana Nursery & Landscape Association (MNLA). Meet and speak with members of the Board of Directors, the Executive Director, and your fellow members. We will also present candidates for the Board of Directors and hold an election to determine the new member(s) of the Board of Directors. The Annual Meeting Luncheon gives you the unique opportunity to present MNLA leadership with questions and feedback, and to learn what plans are in the works for the future of the Association.

1:30 PM – 3:00 PM

Keynote Presentation - Maintaining Luxury at the Encore Boston Harbor Resort

Patrick Chadwick

Director of Horticulture and Floral, Encore Boston Harbor

Presentation: Building on the Keynote Presentation from Wednesday, Patrick will dive into the maintenance side of groundskeeping at the luxurious Encore Boston Harbor Resort. With more than 1,000 mature tree and tens of thousands of shrubs within the entire resort area, including 50,000 flowering species that are planted and rotated seasonally to align with the New England seasons, the maintenance systems that Patrick has put in place and oversees is truly remarkable. Come learn how these high-end resorts do what they do, and produce results that continue to awe and inspire everyone who walks through their doors.

2:30 PM – 3:30 PM

Vehicle Tracking with Verizon Connect: Reveal

Steve Lehenbauer
MNLA President

Owner, River Ridge Landscape Co.

Presentation: If you are a landscape business owner or lawn maintenance company, you are probably wondering where all your crews are at during the day. Are you wondering if they are going straight to the job site or are making personal stops along the way? When that customer calls on the phone wondering where the irrigation tech is that was supposed to be there twenty minutes ago, wouldn't it be nice to tell them exactly where they are, or that they just pulled up? Would it not be nice to look up exactly how long a crew was at a job site, including when they pulled up and when they left, and be able to provide documentation for that?

I am going to tell you about the truck tracking system that I use in my business. We'll cover how it works, why I use it, and what it does for the profitability of my company. I'll talk about the equipment used in the vehicles as well as show you what the program looks like on your computer. You'll also learn what it costs and how it's helped me run my company more efficiently.



Instructor Biography: Steve Lehenbauer is the President of Lehenbauer Inc., and current president of the Montana Nursery and Landscape Association (MNLA). For over 37 years, Steve and his family have served the Billings and Laurel area's landscape, nursery, irrigation and lawn care needs through their well-respected local firm, River Ridge Landscape Co.

His company focuses specifically on professional landscaping services for residential and commercial clients, offering clients comprehensive landscape services including design, construction, irrigation, maintenance, fertilization, pest control, tree services and snow removal. Past projects include many for the St Vincent Hospital campus, Cabela's, a home in the hit TV series Extreme Make Over, Scheels all Sport, Billings Public Library, Billings district BLM building, McKinley Elementary School, Columbus Hospital, and the new First Interstate Bank Operations Center. We have also been the recipients of many landscape awards for our work on Fall Parade of Homes, as well as the MNLA's Best of MT Landscape Competition, including first place in the commercial landscape division for work on Scheels all Sport in Billings as well as the Billings Public Library.

We have worked closely with some of the biggest firms in Billings and the nation such as Knife River, Sanderson Stewart Engineers, The Neenan Company, ITSI, Q&D, Dick Anderson Construction, Jackson Contractor Group, and Marshall Erdman & Associates to name a few. Our Lawn maintenance division prides itself in providing high quality services. We are not just another lawn maintenance company. Our goal is to provide maintenance for those customers that expect more

Detailed EXPO Schedule

from their maintenance company. We provide services to clients that demand high quality grounds maintenance such as medical facilities and estates.

Horticulture runs deep in the family's veins. Both Steve and his wife, Chris Lehenbauer, are graduates of Montana State University's horticulture program. Steve has worked in the business since he was a boy, and has served as the President of the Montana Nursery and Landscape Association twice, serving on its Board of Directors for 10 years. He has been active in the local Home Builders Association for nearly a decade, and stays up to date on the latest trends and technology through participation in industry groups. Steve lives in Laurel, MT with his wife Chris and their hound dogs, and is the father to four children.

2:30 PM – 3:30 PM

Tree Selections for Montana: How to Plant Trees and Shrubs Correctly

James Prchal, CPP
Nursery Manager, Good Earth Works Co.

Presentation: Careful tree selection, installation and maintenance are fundamental components for the longevity of an urban tree. By selecting the correct tree for the location and planting it correctly one will reduce the need for pruning and chemical applications. This presentation will cover the importance of plant selection, correct installation, and short-and long-term cultural practices.

Choosing the correct tree/shrub for the landscape will decrease the need for pesticide applications. For instance, Green Ash are no longer suitable due to potential emerald ash borer infestation. By replacing green ash with more suitable tree varieties, it will significantly reduce preventative and curative treatment application of pesticides. Biodiversity within the urban environment is key to for a healthy environment. The overuse of one species, like American Elm, led to mass dieback due to Dutch Elm Disease and should be avoided. When trees are installed incorrectly the symptoms can mimic disease or insect symptoms, which results in unnecessary pesticide applications. Proper tree/shrub selection along with correct installation are essential parts of IPM.



Instructor Biography: James is the Nursery Manager at Good Earth Works Company, in Billings, MT; a landscape construction company and nursery serving the greater Billings area for 20+ years.

A graduate of Montana State University- Bozeman with a B.S. in Horticulture, James is a Certified Plant Professional, a Past President of Montana Nursery and Landscape Association, and currently serves

as committee chair for the Billings Chapter of the MNLA.

A Montana native, James grew up in Sidney, MT where his parents cultured his passion for plants. When not marveling over the virtues of trees, his hobbies include golf and woodworking.

2:30 PM – 3:30 PM

MT Department of Agriculture Nursery and Quarantine Program Update

Carson Thomas
Nursery Program Specialist, MT Department of Agriculture

Presentation: Carson Thomas, the Nursery Program Specialist for the MT Department of Agriculture (MDA) will give us an update on the Nursery Program in MT, give an update on invasive species identified this year, the state of the Japanese Beetle problem, and an Emerald Ash Borer update. This seminar will be interactive, with ample opportunity to ask your questions about the standards and regulations affecting Montana's green industry, and what the MDA sees on the horizon.



Instructor Biography: Carson Thomas has been involved in the green industry of Montana for most of his life. From buying plants at the local nurseries as a kid, to working in one of those nurseries through high school and college. He graduated with a degree in horticulture, later moving on to become a groundskeeper for FWP and eventually the Nursery Program Specialist for the Montana Department of Agriculture. Carson now inspects nurseries, certifies exports, surveys for pests, and takes action to prevent the artificial spread of invasive species of insects, plants, and diseases.

2:30 PM – 3:30 PM

Low Voltage Lighting Basics

Shawn Knudson
Sales Manager, FX Luminaire NW

Presentation: This is a seminar designed to discuss low voltage landscape lighting basics; voltage drop, general terms and basic design.



Instructor Biography: Shawn has been a green industry professional for 38 years, working in wholesale distribution, lighting manufacture sales and support, and as a self-employed lighting contractor. He is currently employed with Hunter Industries/FX Luminaire as Sales Manager for the Rocky Mountain Region, UT & MT. Career territories have included work in Utah, Oregon, Washington, Idaho, Montana & Western Canada.

4:00 PM

EXPO CLOSES

Thank you for coming and participating!

Thursday January 6th

Detailed EXPO Schedule

Fri.-Sat. January 7th & 8th

ICPI PAVER INSTALLATION COURSE

This two-day classroom-based course equips individuals currently employed in the segmental concrete pavement industry with training on proper installation of interlocking concrete pavement systems. Participants have the opportunity to pursue certification and industry recognition after completing a separate application form that includes installation experience. As a member benefit, all MNLA members receive a 10% discount on the registration fees. Non-member registration fees are noted on the registration form. A copy of the registration form has been included in this brochure.

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EXPO REMINDERS

- Are you planning to take the Certified Plant Professional (CPP) Exam at the Montana Green Expo? Applications must be received by December 15 to take the exam.

- Join in the fun and contribute an auction item to the Silent Auction Fundraiser. Contact MNLA office at ed@plantingmontana.com by December 15 with your donation. You will find the donation form near the back of this Brochure.

- Tuesday, January 4, register for the all-day workshops. We are offering a Plant Health Care Clinic, Irrigation College, and Segmental Retaining Wall Course. Registration forms are included in this Brochure.

- Tuesday evening please join us at the Welcome Reception at the Billings Hotel & Convention Center. Come network with your peers in the industry.

- Friday and Saturday register to attend the ICPI Concrete Paver Installer Course. Register by completing the registration form included in this Brochure or register online at the link given on the form.

- Have you made your room reservation for the Montana Green Expo? Please call the Billings Hotel and Convention Center at 406-248-7151. Reservations must be made by December 13th.

Register for Expo today at www.plantingmontana.com or by returning the registration form included in this Expo Brochure.

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Concrete Paver Installer Course



Reasons for ICPI Training and Certification

- Meet industry guidelines - learn how to meet or exceed industry established guidelines and best practices for paver installers.
- Reduce costs - what you learn will help you reduce or eliminate costly call backs.
- National promotion - ICPI promotes paver installers in its literature, website and videos.
- Supplier promotion - many ICPI manufacturer members promote the program to the general public.
- Meet customer expectations - today's consumers are more sophisticated and demanding. They expect trades people, including interlocking pavement installers, to meet certain criteria.
- Meet designer/specifier expectations - design professionals specify installation by ICPI Certified Concrete Paver Installers.
- Benefit your bottom line - professional instructors will show you how to increase your bottom line through greater installation efficiency.
- Dispute resolution - adherence to ICPI guidelines means you have the weight of the industry on your side in the event of a dispute.
- Justify your price - certification can be a powerful marketing tool. Demonstrate to your customers that you are installing interlocking concrete pavements consistent with industry developed guidelines, helping to support your pricing compared to those who are not certified.

About the Course

The two-day classroom-based course equips individuals currently employed in the segmental concrete pavement industry with training on proper installation of interlocking concrete pavement systems. Participants have the opportunity to pursue certification and industry recognition after completing a separate application form that includes installation experience.

The following topics are covered:

- Safety
- Job planning and documentation
- Job layout, planning and material flow
- Soil characteristics and compaction
- Base materials
- Edge restraints
- Bedding and joint sands
- Selection and installation of concrete pavers
- Maintenance and management
- Construction tips

Who Should Attend?

The ICPI Concrete Paver Installer Course has been designed for all individuals involved in the residential and commercial installation of interlocking concrete pavements, including:

- Company owners and principals
- Job superintendents
- Forepersons and supervisors
- Crew leaders
- Crew members (with minimum one-year installation experience)

Why Apply for Certification?

The ICPI Concrete Paver Installer Course imparts the necessary knowledge and industry guidelines required to build pavements using concrete pavers. Going further by passing the certification exam and meeting the minimum installation experience requirements demonstrates that you meet the criteria established by the industry as a true "ICPI Certified Installer."

Requirements for Certification

1. Attend the Concrete Paver Installer Course and earn a passing score of 75% or higher on the certification exam.
2. Submit an Application for Certification, documenting a minimum of 10,000 sq. ft. of paver installation.

Visit www.icpi.org/certification to download an Application for Certification, which can be submitted to ICPI at any time.



Course sponsored by: CPM Oldcastle

Registration Form

ICPI Concrete Paver Installer Course

Study Guide:

https://drive.google.com/drive/folders/19MUn4UThowfQxI_fhEAIrDv_aNm_pGmI7usp?sharing

DO NOT PRINT. For online viewing only. Student Manuals will be given at the course.

Sponsor: CPM Oldcastle

Date: January 7 & 8, 2022

Location: Billings Hotel & Convention Center

1223 Muldowney Lane

Billings, MT 59101

Register Online using the link below **OR** send this form to ICPI by **Email, Fax, or Mail.**

Online: <https://icpi.org/icpi-course-calendar>

Email: icpi@icpi.org

Fax: (703) 657-6901

Mail: ICPI, 14801 Murdock Street, Suite 230, Chantilly, VA 20151

Registrant Information: (All information required – PLEASE PRINT NEATLY)

First Name _____ Last Name _____
(This will appear on the Record of Completion)

Title/Position (if applicable) _____ Company _____

E-mail Address (each participant must have a unique email address) _____@_____

Phone _____ Fax _____

Mailing Address _____

City _____ State/Province _____ Zip/Postal Code _____

Student Manual Preference: ☐ English ☐ Spanish

Registration Fee: (Includes a student manual and exam)

- Membership will be confirmed and payment charged according to company's current membership category and status.
- Full payment must be submitted before ICPI will confirm registration, and before exam results will be released.

All fees listed are in US Dollars

ICPI Member Category	Fee	Discount
Non-member	\$400	n/a
Contractor Informational	\$320	20%
Contractor Affiliate (Also: Dealer Informational, Informational, Design Professional)	\$280	30%
Contractor Voting (Also: Producer, Associate, Dealer Voting, International)	\$240	40%

Payment Method:

- ☐ Check (payable to ICPI) ☐ MasterCard
☐ Visa ☐ American Express

Credit Card Number _____

Exp. Date _____

Name on Credit Card _____

Signature (Signature authorizes ICPI to charge fee according to company's current membership category and status)

Billing Address for Credit Card (if different from above)

Please choose one of the following:

- ☐ I am applying for Concrete Paver Installer Certification
(If so, please also submit an Application for Certification)
- ☐ I do not meet the minimum installation experience requirements at this time.
Please send me a Record of Completion if I pass the exam.
- ☐ I am not an installer and will not be applying for certification; I only need a Record of Completion.

What is your primary business? (check one)

- ☐ Paver/Hardscape Construction Company
☐ Landscape Construction Company
☐ Distributor/Dealer/Landscape Supply
☐ Paver Manufacturer
☐ Supplier to the Industry
☐ Municipal: Engineering/Public Works/Parks & Recreation (circle)
☐ Other (specify): _____

What is your primary job function? (check one)

- ☐ Supervisor (Crew Leader, Site/Field Supervisor, Foreman)
☐ Executive (Owner, Principal, CEO, COO, CFO, President, VP)
☐ Crew (Crew Member, Installer, Laborer)
☐ Sales
☐ Production (Manager, Staff)
☐ Other (specify): _____

Disclaimer and Understanding

The Interlocking Concrete Pavement Institute ("ICPI") Concrete Paver Installer Programs are intended to communicate industry guidelines to paver installers on estimating, planning and executing residential and commercial projects and to educate individuals in applicable construction and general business practices.

ICPI recognizes only that a Record of Completion awarded to a participant conveys that the participant has completed the required course of instruction and has also met the minimum amount of installation experience required by ICPI. ICPI exercises no control or direction over certified concrete paver installers and does not in any manner endorse, guarantee, or certify the performance or quality of services rendered or products used. ICPI further disclaims any and all liability for injuries or damages to persons or property or for monetary damages arising out of or resulting from the failure of performance of services rendered or products used by an installer holding an ICPI certification or designation. ICPI does not disclose exam scores to anyone other than the individual taking the exam.

Cancellation Policy

Registrants who provide written notice of cancellation at least seven (7) days in advance of the course or education event start date shall receive a full refund less a \$75 administrative fee. No refunds will be made for failure to attend a course or education event or if notice of cancellation is received seven (7) or fewer days in advance of the course or education event start date. In cases of inclement weather, the Executive Director may waive the seven (7) day cancellation notice requirement at their discretion. Substitutions shall be permitted from the same company at any time prior to the course start date and shall be assessed a \$50 administrative fee. Registrants requesting a transfer to an alternate course shall be assessed a \$50 administrative fee. Registrants may not transfer between live and online courses once courses have started. Credit balances must be used within a one-year period for future courses. ICPI is not responsible for expenses incurred due to cancellation of a course. I have read and agree to the

Disclaimer and Cancellation Policy:

Signature _____

Date _____

If any special assistance is needed, please contact ICPI.

Registrant Information: (All information required – PLEASE PRINT NEATLY)

First Name Last Name
(This will appear on the Record of Completion)

Title/Position (if applicable) Company

Primary Job Function:
(Executive, Supervisor, Crew, Sales, Production, other)

@
E-mail Address (each participant must have a unique email address)

Phone Fax

Mailing Address

City State/Province Zip/Postal Code

Student Manual Preference: ☐ English ☐ Spanish

I have read and agree to the Disclaimer and Cancellation Policy:

Signature Date

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Scholarships

ABOUT THE MNLA SCHOLARSHIP PROGRAM

The Montana Nursery & Landscape Association offers scholarships for each academic year. The scholarships offered by MNLA are one-year grants. Scholarships are considered for vo-tech, community college programs and short courses on an individual basis and are available to any current "Active" Montana Nursery & Landscape Association member or his/her immediate family member and employees who are enrolled in an education program.

This program is a member benefit and is therefore open to all members, their immediate family, and their employees; the student is not required to be enrolled in a horticulture-related field.. Scholarship amounts vary depending upon the success of the annual fundraiser and the number of recipients selected.

The MNLA scholarship program is designed to support MNLA members and their families in the pursuit of educational opportunities. It is MNLA's intention to strengthen the Montana nursery industry by supporting the education of its members. Scholarship applications are available from the MNLA website: www.plantingmontana.com/scholarships.

AUCTION FUNDRAISER

Please help MNLA raise money for our Community Beautification Fund to assist with the cost of projects that serve to highlight our industry in improving public spaces and adding value to the communities of our membership.

Here are some ways you can help us to make our auction a success:

• DONATE SOMETHING

If you have an item you'd like to donate to the fundraiser, please let us know. Contributions of artwork, jewelry, household and garden decorative pieces, tools, gift certificates, gift baskets, and other items are welcome. Please let us know in advance what you plan to donate, but you may also bring donations to the registration desk during the Expo.

• PURCHASE SOMETHING

Plan to attend the MNLA banquet and participate by bidding on an auction item. Your purchases will help MNLA to make more scholarship and grant funds available to MNLA members.

• VOLUNTEER

MNLA will need 5-6 volunteers to help with setting up and running the fundraiser. Your help will be greatly appreciated and you'll have some fun.

MNLA Contests

CONTAINER PLANTING CONTEST

Contest Guidelines

- Participants must be members of the Montana Nursery & Landscape Association (MNLA) or an employee of an MNLA member firm.
- Entrant may be either an individual or firm.
- One entry per individual or firm.
- Entry must include at least one (and no more than three) color, digital photo(s) of entry.
- Entry must highlight a single container or groupings of containers that contain botanical material.
- Container or containers must wholly surround botanical materials *(contest is not open to broken containers used in a landscape feature).*

Deadline: all entries must be submitted to MNLA by

NOVEMBER 15TH.

Applications are available on our website or from the MNLA office.

Please e-mail your photo(s) to ED@plantingmontana.com. Be sure to include the name of the company or individual for whom the photos are being entered. Winner will be announced at the January Green Expo Annual Banquet. Prize will be a plaque and three (3) flats of plants great for container gardening from Skagit Gardens, Mount Vernon, Washington.

BEST OF MONTANA LANDSCAPES CONTESTS

- Promote professionalism of the Montana nursery & landscape industry
- Create a sense of pride within your company
- Educate the public, students and members about current industry trends
- Gain an advertising/marketing opportunity for you or your company

CONTEST SCHEDULE

June	Call for entries
October 15	Registration
November 15	Photos submittal deadline
January	Announcement of winners @ Expo

Applications are available on our website or from the MNLA office.

Prizes will be presented during MNLA's Annual Banquet at the Montana Green Expo. You will be able to register for the banquet on the Montana Green Expo registration form.



Certified Plant Professional (CPP) Program

THE CERTIFIED PLANT PROFESSIONAL PROGRAM

The Certified Plant Professional (CPP) was originally developed by the Idaho Nursery & Landscape Association (INLA) and the Montana Nursery & Landscape Association (MNLA) to improve the professional qualifications of persons employed in the horticultural industry.

Through this program, Certified Plant Professionals are recognized by the gardening public as well as within the industry. Individuals who become certified are designated as "Certified Plant Professionals" within the states of Idaho and Montana. Successful CPPs are presented with a certificate to recognize their accomplishment. MNLA also provides press releases to assist CPPs and their employers in seeking local recognition.

To become a CPP, an individual must be knowledgeable in a wide variety of horticultural subjects including plant identification, soils, fertilization, turfgrass management, proper planting techniques, landscape design and more. Knowledge of these subjects can be gained through professional experience and through the study of the MNLA Certification Manual.

ELIGIBILITY

Applicants for Certification must have worked in the nursery industry for at least one year. Anytime thereafter, an applicant may submit the appropriate documentation and fees to take the exam at the next scheduled time. You do not have to be an MNLA member or an employee of an MNLA member firm in order to acquire certification by MNLA.

HOW TO BECOME CERTIFIED

Eligible applicants need to submit a completed application, documentation of nursery employment and the appropriate fees to the MNLA Executive Director by the noted deadline. MNLA will notify each applicant of the time and location of the exam.

The certification tests are generally given twice a year, in January at the annual MT Green Expo and in August or September at the MNLA annual Fall Tour. The exam consists of a plant identification test and a written test. The exam is based on the Certification Manual and on practical information gained from employment in the industry, including the ability to identify the correct genus, species, common name, and cultivar (if appropriate) for each plant. The ID portion of the exam is based upon plants covered in *Choosing Trees and Shrubs for Montana Landscapes*, by George Evans and Alan Epps, as well as lists of Montana perennials and woody plants. These publications and lists are included in the manual. The second portion of the exam is a 200 question written exam of the principles and practices of virtually all aspects of the nursery industry. A passing grade is achieved by obtaining a 75% on both parts of the exam.

CERTIFICATION MANUAL

MNLA strongly recommends the Certification Manual as a study guide for all individuals preparing for the written exam. The manual is a programmed learning manual. There is a study guide at the end of each chapter to reinforce the main points of the chapter. The manual contains more than 20 chapters on subjects including soils, planting, plant care, insect, weed and disease management, fruits, turf, marketing and the Montana Nursery Law. Individuals having extensive practical or academic knowledge of the subject wrote each chapter. The manual is an excellent source of information as well as an aid for exam preparation.

COSTS

Certification manuals may be purchased through the MNLA office for \$100 by members and \$200 by non-members. As with most of MNLA's products and benefits, candidates who work for MNLA member firms (or who are themselves MNLA members) receive a discount on test application fees. There are two exam segments, a written exam and a plant identification segment, which may be taken at the same time or at different times. Member registration fees for the exam are \$50 per exam segment; non-member registration fees are \$100 per exam segment.

EXAM RESULTS

Exam results (scores) are typically mailed to each exam participant within two weeks of the exam date. A passing score on either part of the exam is good for five years. Individuals who pass only one portion of the exam, but who do not become certified within five (5) years will be required to again pass all portions of the exam before they are eligible to be certified.

KEEPING TRACK OF CPPS

If you have been certified through MNLA's program, be sure to advise us if you change addresses or employer, so that we can notify you of your certification expiration date and/or of any changes to the certification program.

TRANSFERABILITY

Certification as a CPP by the MNLA does not transfer to certification status through any other state Association certification program.

RENEWAL OF CERTIFICATION

In January of 2003, MNLA members passed a motion that requires all Certified Plant Professionals (CPP) to renew their certification. The Education Committee's intention in initiating this requirement was to ensure that once an individual obtains the "CPP" title, he/she continues relevant education in order to maintain the expertise that qualified him/her as a CPP. The education requirement for CPP renewal maintains the credibility and integrity of the certification program.

EDUCATION REQUIREMENT

Twenty-five (25) points are needed to renew your certification. These points may be obtained by any one of the following means or by a combination of the following:

1. Successfully pass the plant identification exam again (worth 25 points).
2. Attend MNLA convention seminars (seminars are worth 1 point per hour). Sign in sheets will be circulated.
3. Participate in relevant community outreach work such as school programs, garden clubs, extension service, senior centers, etc. Outreach is worth 1 point per hour of activity.
4. Mentor certification students by participating in company-sponsored classes or working one-on-one with candidates. Mentoring is worth 1 point per hour of mentoring.

HOW TO RENEW

Renewal forms are available from the MNLA website (www.plantingmontana.com) and are available upon request from the MNLA office. To renew, simply complete the renewal form and submit it to the MNLA office.

CPP Exam Application & Manual Order Form



CERTIFIED PLANT PROFESSIONAL (CPP) EXAM APPLICATION & MANUAL ORDER FORM

Eligibility requirements and complete details for the CPP program are available from the MNLA website, www.plantingmontana.com, or upon request from MNLA. Submission of this application indicates that you have read and understand the CPP requirements, limitations, and any related rules.

Deadline for exam application is fifteen (15) working days prior to the exam date. Refer to the MNLA website for current exam dates and locations.

Requested Exam Date & Location (see website or publication): _____

Applicant's Full Name: _____

Number of Years Worked in Industry in Idaho or Montana: _____
(Note that you must have worked in the industry at least 1 year in order to be eligible to take the exam.)

Company/Employer's Name: _____

Business Telephone: (_____) _____ Home Telephone (_____) _____

Home Address: _____

City _____ State _____ ZIP _____

E-mail address: _____

Application Fees (check all that apply)

Written exam segment

Plant ID segment

Certification Manual Purchase

MNLA Member*

☐ \$50

☐ \$50

☐ \$100

Non-Member

☐ \$100

☐ \$100

☐ \$200

Registration confirmations are typically sent to applicants, along with instructions, **approximately one week** prior to the exam. These may be sent via e-mail or regular USPS mail. If you do not receive a confirmation, it is recommended that you contact the MNLA office at **406.755.3079** to make sure your application was received.

* for 5 or more Member test takers from the same organization, the cost is \$25 per segment. Payment for all test takers must be made at the same time.

TOTAL DUE: _____

Shipping information

Company Name _____ Contact Person: _____

Shipping address: _____ Phone number (in case we have a question): _____

City _____ State _____ ZIP _____

Payment Information:

☐ Check

☐ VISA

☐ MasterCard

Name on Credit Card _____ Card # _____

Signature _____ Expiration date: _____ (mo./yr.) CVV _____

Billing address _____

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Register before **December 15, 2021** & Save

FOR MNLA OFFICE USE ONLY

Receipt Date: _____
 Amt. Received: \$ _____
 Check #: _____
 CC Auth #: _____

Please type or print clearly. Photocopy additional forms as needed. • Early registration postmark deadline is **December 15th.**

COMPANY INFORMATION

Pre-Registration closes on December 25th.

Company Name: _____ Contact Person: _____

Address: _____

City: _____ State/Province: _____ Zip: _____ Country: _____

Phone: _____ Fax: _____ E-mail Address: _____

IMPORTANT: Confirmations for those who register early will be sent by mail to the Contact Person and address above prior to the Expo. **For companies with multiple registrations**, all confirmations will be sent to the Contact Person and address above.

Pick up badges, badge clips, and programs at the Pre-Paid Registration table. Badges will NOT be mailed.

REGISTRATION INFORMATION

FULL includes all seminars, all meals and keynotes for 2 days.
1-DAY includes all seminars, lunch and keynotes for the one day chosen.
Trade show is included in all attendee registrations.
 Entrance to the Trade show is included in all attendee registrations.

Banquet and Breakfast of Champion tickets are included in the full registration fee.

NAME TO APPEAR ON BADGE Please Print for EACH registrant from your company. Check all applicable boxes at right.	MEMBER				NON-MEMBER				STUDENT MEMBER				STUDENT NON-MEMBER				Yrs. Attending	REGISTRANT TOTAL	
	BEFORE 12/15/21		AFTER 12/15/21		BEFORE 12/15/21		AFTER 12/15/21		BEFORE 12/15/21		AFTER 12/15/21		BEFORE 12/15/21		AFTER 12/15/21				
	FULL	1-day	FULL	1-day	FULL	1-day	FULL	1-day	FULL	1-day	FULL	1-day	FULL	1-day	FULL	1-day			
	\$225	\$200	\$260	\$290	\$160	\$195	\$195	\$160	\$140	\$160	\$90	\$115	\$200	\$175	\$200	\$115	\$145	☐ 1st yr ☐ 6-10 ☐ 10+	☐ 1-5 ☐ 10+
	☐ Wed. ☐ Thurs.	☐ Wed. ☐ Thurs.	☐ Wed. ☐ Thurs.	☐ Wed. ☐ Thurs.	☐ Wed. ☐ Thurs.	☐ Wed. ☐ Thurs.	☐ Wed. ☐ Thurs.	☐ Wed. ☐ Thurs.	☐ Wed. ☐ Thurs.	☐ Wed. ☐ Thurs.	☐ Wed. ☐ Thurs.	☐ Wed. ☐ Thurs.	☐ Wed. ☐ Thurs.	☐ Wed. ☐ Thurs.	☐ Wed. ☐ Thurs.	☐ Wed. ☐ Thurs.	☐ Wed. ☐ Thurs.	☐ 1st yr ☐ 6-10 ☐ 10+	☐ 1-5 ☐ 10+
		☐ Wed. ☐ Thurs.	☐ Wed. ☐ Thurs.	☐ Wed. ☐ Thurs.		☐ Wed. ☐ Thurs.	☐ Wed. ☐ Thurs.	☐ Wed. ☐ Thurs.	☐ Wed. ☐ Thurs.	☐ Wed. ☐ Thurs.	☐ Wed. ☐ Thurs.	☐ Wed. ☐ Thurs.	☐ Wed. ☐ Thurs.	☐ Wed. ☐ Thurs.	☐ Wed. ☐ Thurs.	☐ Wed. ☐ Thurs.	☐ Wed. ☐ Thurs.	☐ 1st yr ☐ 6-10 ☐ 10+	☐ 1-5 ☐ 10+
		☐ Wed. ☐ Thurs.	☐ Wed. ☐ Thurs.	☐ Wed. ☐ Thurs.		☐ Wed. ☐ Thurs.	☐ Wed. ☐ Thurs.	☐ Wed. ☐ Thurs.	☐ Wed. ☐ Thurs.	☐ Wed. ☐ Thurs.	☐ Wed. ☐ Thurs.	☐ Wed. ☐ Thurs.	☐ Wed. ☐ Thurs.	☐ Wed. ☐ Thurs.	☐ Wed. ☐ Thurs.	☐ Wed. ☐ Thurs.	☐ Wed. ☐ Thurs.	☐ 1st yr ☐ 6-10 ☐ 10+	☐ 1-5 ☐ 10+

DISCOUNTS: As an incentive to firms registering numerous employees, please note that there are price breaks for five attendees and ten or more attendees from the same company. These discounts are applicable for MEMBER firms only. 5 - 9 attendees from the same firm, deduct 5% from your total registration—10 attendees or more from the same firm, deduct 10% from your total registration.

PAYMENT INFORMATION

☐ Check this box if you have special dietary needs. Kindly attach a written description of your needs. Notify MNLA at least 2 weeks prior to the Expo. *Thanks!*

Payment Method: ☐ Check Enclosed ☐ VISA ☐ Mastercard

Card No: CW
Exp. Date:

Name on Card:

Billing Address:

City _____ State _____ ZIP/Postal Code _____

Signature: _____



Send registration and payment to:
Montana Nursery & Landscape Association
PO Box 20353 • Billings, MT 59104
406.755.3079 • 406.633.2032 fax

MNLA SILENT AND LIVE AUCTION FUNDRAISER

MONTANA GREEN EXPO
JANUARY 4 - 6, 2022



Please help MNLA raise money for our Community Beautification Fund to assist with the cost of projects that serve to highlight our industry in improving public spaces and adding value to the communities of our membership. We raised \$4,782 at our last auction - let's see if we can beat that this year!

Participate in a way that is comfortable and meaningful to you! Your donation can be brought to the conference or mailed to the MNLA office.

A few suggestions for donations that have proven popular are: services, new electronic gadgets, themed gift baskets, gift cards (*like Master Card or Visa*), vacation packages (*lodging, tours, etc.*). Handcrafted items, chocolate, cheese, wine, gourmet foods, gas cards, artwork, planters, garden tools ...

Please complete the donation form and email to: ED@plantingmontana.com, or by fax: 406-633-2032, by December 1st.

Name _____

Business Name _____

Address _____

City _____ State _____ Zip _____

Phone _____ Email _____

Item to Donate _____

Value _____

☐ I will bring item to Expo

☐ I will mail my donation

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LANDSCAPE ASSOCIATION

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